

Convention 2003

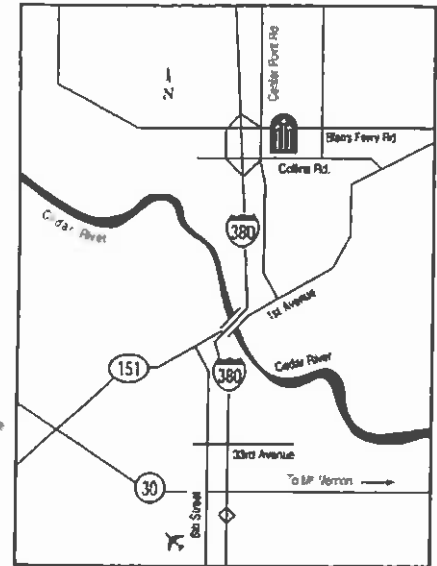
Cedar Rapids, Iowa



Location:

Located off Interstate 380, just minutes from downtown and the Eastern Iowa Airport, Collins Plaza Hotel is an integral part of the Cedar Rapids community. We are convenient to major industries, local shopping, golfing and tourist sites. Iowa's number-one visitor attraction, The Amana Colonies, is just 20 minutes away.

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September 25 - 28

Collins Hotel - Marion/Cedar Rapids

Room Rate \$85 Pets cost \$50 (Non-refundable)

There is an airport in Cedar Rapids and the Hotel will shuttle. We need homemade goodies. There is a choice of rooms and if one wants a suite it is \$10 extra. Tables for the rooms will be charged to your room but must be reserved on the convention registration form sent to Mary McCaslin.

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President's Message

By Bob McCaslin, RBCC, Inc. President

Hello Members!

With June comes the longer, warmer days of summer, with family camping trips and visits to the many State and National Parks in this beautiful land in which we live. It's impossible to put a price tag on the blessings of the freedom each of us enjoy.

Some of us may find a chance for an antique trip sandwiched among our various vacations. As we write this for our June newsletter we are packing our bags for our 2003 shopping trip to Paris and Newark, U.K. Wish us luck! We will give you an update as to the "good buys" we find that are just waiting to be a part of the R.B.C.C. world in the U.S.A.

We hope that many of you will mark your calendars for September 25 through September 27 for our 2003 RBCC Convention at Collins Plaza in Cedar Rapids, Iowa. Your presence is very important to help insure that the efforts of the club members involved with the arrangements of the convention are not wasted. Our Iowa members, plus their helpers, are in the process of getting our Hospitality Room in order. Others are spending time on programs for our enjoyment. Now we need you to come and enjoy their efforts.

We thank Bev Brumbaugh for his fine letter concerning our Club Auction policy, the successfulness of which is directly dependent on your willingness to be a consignor. The protection of the owners reserve and a 5% commission assures fair treatment both to owners and buyers. And if you search the country over you won't find a better auction to serve both buyers and sellers. We need your continued support so

please contact our auction chairperson with your items for our 2003 auction. You will also find great shopping opportunities in the rooms of fellow club members.

At this year's convention you will elect a new slate of officers and three new directors. Judy White is our Nominating Chairperson for this year's election. Should your lifestyle allow you to give your abilities to R.B.C.C., please jump in! Your club needs your ideas and talents to help get our club moving ahead with new membership. We seem to be hanging around 200 members. We need your help in finding new collectors.

Our new officers and directors will need you to be involved in our hobby. We urge you to lend a helping hand to insure a bright future for our R.B.C.C. Club's growth and progress. The future of our club is in our hands. See you in Cedar Rapids in September!

Best Wishes,
Bob



With Sincere Sympathy

Word has been received
that Arvena Pearson
passed away in May.

The Club would like to
extended our deepest
sympathy to her family
and friends.

Santa Barbara Mid-Winter Mini-Conference

The 2003 Mid-season Far West mini Royal Bayreuth gathering once again proved to be a lot of fun set against the beautiful Santa Barbara coast.

Jack and Joyce Williams came from Irvine, CA for the evening to join everyone for cocktails hosted by **Whitney Newland** and his lovely bride-to-be **Judy Percy**, who flew out on her spring break from Kansas City, Missouri.

Of course, we had wonderful fresh seafood plus other California favorites. We then traveled on to Stern's Wharf for dinner at Moby Dick's, joining **JoAnne** and **Roger Lundquist** from Laguna Beach, CA.; **Paul Stratman** and **Jim Carter** from Scottsdale, AZ; **Bev** and **Bobby Jo Brumbaugh** from Northfield, MN; **Bob** and **Mary McCaslin** from Avon, IN; and **Fred Zumthurn** and **Ida Parrott** from Fresno, CA

After a day of antiquing at the famous Music Academy of the West's Treasure House, the group toured the historic Mission Santa Barbara, which was Father Junipero Serra's favorite. The group also enjoyed visiting other historic sites including the fantastic Santa Barbara Courthouse with its many hand-painted murals and inlaid semi-precious stones. Santa Barbara is a real artist colony as well as a secret getaway for the Hollywood crowd.

Evening was a real treat at the renowned Stella Mare's which plates up top shelf dinners like the kind you see on Emeril LaGasse or Wolfgang Puck's.

Next, we were on the road to the wine country town of Solvang, known better for its sweet treats, old world food and wine favorites, and many specialty shops.

In particular, the Solvang Antique Center had a super collection of antique clocks and timepieces plus something for everyone.

Our next stop of coastal cities was Cayucos where **JoAnne** found a beautiful Royal Bayreuth shoe which was a real sleeper

Dinner found us at Cambria's Moonstone Beach at the Sea Cliff with fantastic food fresh from the sea. Sometimes you wonder if what you see on the beach in the afternoon finds it way onto your plate that night, but we'll worry about that later!

Friday was a day of fun and sun in Cambria as we wandered through many shops including the British Tea shops, Linn's, and Cambria famous open hearth grill and Bar-B-Que.

Friday night was the highlight of our coastal stay with a marvelous evening tour at San Simeon's Hearst Castle, complete with period costumed people portraying Hearst and his many big name guests as well as our great docent **Bob**, who recreated the era with his intriguing stories and the gossip of the times noted by such people as Louella Parsons, Clark Gable, George Bernard Shaw, and other Hollywood illuminaries.

Saturday morning found us at the Moonstone Beach Bar-and-Grill for great breakfasts before parting ways for other adventures

Plans for the upcoming Paris trip were discussed as well as for our annual Royal Bayreuth convention in Cedar Rapids, Iowa, September 25 - 27, 2003.

Next year's group will be meeting at **Paul and Jim's** in Scottsdale, AZ. "No ocean, but lots of antiques," Paul said. Plan on joining us next mid-March, 2004!

Submitted by,
Fred Zumthurn and Ida Parrott

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Deer Collection leads to Deer Farming

Submitted by Ken Russell



Favorites. Chris with matching pair

Quite possibly the southern-most Royal Bayreuth collection in the world (latitude 46 deg.S) is that belonging to Chris Russell - son of Ken and Judy, members who attended the 2000 Convention.

Chris is a deer farmer at Makarewa, near Invercargill, New Zealand, and over a period of about five years has put together a small collection of 31 pieces featuring deer (pictured). He is very much of a sideline collector. He has found some of the pieces within New Zealand, some from Ebay, and others have been found by Judy & Ken, such as the very handsome

lattice-rimmed teapot, sugar and creamer brought home from the convention (pictured).

Chris' favorite pieces are the matching pair of 4 1/4 inch vases (pictured) but one of his more recent interests is to notice the difference in formats on which the deer transfers were placed by the R/B makers (4 of these are pictured). The deer on the R/B pieces are the red deer, originating from Europe and now found in many parts of the world.

Deer hunting is a major outdoor recreation in New Zealand, and Chris likes nothing better than to take a few days off with a friend and a rifle in New Zealand's Fiordland National park, one of the world's best unspoiled wilderness areas, where are found the southern most Wapiti herd in the world, the progeny of the original 18 animals from Yellowstone National Park gifted to New Zealand by President Theodore



A perfect trio

Roosevelt in 1905.

His interest in deer has led him into deer farming and he farms a small operation on a 160 acre property, with 500 head of deer. It is a growing industry in New Zealand with something like 25,000 tons of venison exported to Europe each year, and a big trade in velvet, a major aphrodisiac in Asia.

Chris is always interested to hear of deer pieces for sale. Email him at jawbone.4.ever@xtra.co.nz



Young Wapiti stags



Full collection



Four different deer formats

After the Convention (2002), I said that I would respond to an article that was in the Antique Trader. I did write an article and submitted it. After about five months, I received a letter to re-write it with their suggestions. I decided not to do this as it had been too long. This is the article that I had written.

Royal Bayreuth is Alive and Well!!!

In a response to an inquiry about the value of a Royal Bayreuth "Lettuce Dish", a mistaken generalization about this china was made. Choosing one of the most common pieces and commenting on one E-bay listing is not a valid method for establishing the values and "general health" of a whole category of porcelain.

Yes, E-bay is one of the ways that we all use as a "guide" to establish prices for our antiques, but, that alone is not sufficient. E-bay has caused us to learn the availability of all sorts of items, many of which we once thought to be very rare. Thus, these common items show up often in E-bay listings and those collectors, that wanted these items, seem to have already purchased them. Bidding can be slow for the most common items in any category, certainly not just in Royal Bayreuth.

Prices that are seen at malls and shops seem to be holding their own. There is no quantity of Royal Bayreuth at any of these sites, not any slashed prices indicating any lack of sales.

The Royal Bayreuth Club has an annual convention which features a Friday night auction.

In 2001, our club auction offered 222 items to the members. This sale totaled \$95,475.00 for an average of \$429.62 per item, with 110 people in attendance.

In 2002, our convention was held in Indianapolis, Indiana, and the auction offered 142 items for sale. It totaled \$74,355.00 for an average of \$523.62 per item, with 90 people in attendance.

In November 2002, the Clum

Auction Company of Ohio sold 579 Royal Bayreuth items with a total of about \$169,000.00 for an average of about \$291.70. Clum does a very fine job of advance advertising, but, there were only 62 people in attendance. Of course, this would have the effect of lowering the prices throughout the sale. This was one of the best collections that has crossed the auction block in our many years of collecting. A few of the items are listed here.

Royal Bayreuth Collectors Club Auction 2002:

Art Nouveau Water Pitcher ...	\$2,500
Rose Tapestry Floral Clock .	\$1,100
Parrot Milk Pitcher (Parrot on Handle)	\$500
Art Nouveau Dresser Tray	\$825
Devil and Cards Plate	\$300
Closed Wing Butterfly Water Pitcher	\$6,525
Rabbit Creamer	\$3,500
Squirrel Creamer	\$5,000
Rose Tapestry Powder Jar w/Lid ...	\$525
Purple Lobster Sugar	\$1,025
Rose Tapestry Small Basket ...	\$225
Coachman Humidor and Lid ..	\$725
Poinsettia Dish	\$300
Brown Bear (Scenic) Small Pitcher..	\$400
Strawberry Tea Pot	\$175
Lemon Sugar	\$175
Art Nouveau Candy Dish	\$950
Tomato Cracker Jar	\$600
Santa Water Pitcher	\$7,100

Clum's Auction, Ohio November 2002

Kangaroo Creamer	\$3,200
Moose Creamer	\$1,000
Devil & Cards Water Pitcher..	\$425
Devil & Cards Sugar w/Lid ...	\$425

Submitted by Mary McCaslin

Devil & Cards Ashtray	\$150
Devil & Cards Stamp Box w/Lid...	\$450
Large Rose Creamer	\$350
Leopard Creamer	\$4,700
Devil Black Clock Plate	\$900
Fox Stirrup Creamer	\$2,500
Tulip Demi-Cup & Saucer	\$525
Mountain Goat Ashtray	\$230
Gray Pig Creamer	\$250
Rose Tapestry Lady's Shoe	\$250
Chimpanzee Milk Pitcher	\$300
Mouse Milk Pitcher	\$2,200
Rose Tapestry Hatpin Holder .	\$275
Shell Water Pitcher (Boot Shape)...	\$620
Elk Tall Candle Holder	\$350
Seahorse, Shell Water Pitcher .	\$900
Elk Celery Dish	\$310
Pansy Tea Pot	\$340
Pansy Toothpick Holder	\$1,300
Pepper Toothpick Holder	\$350
Lamplighter Water Pitcher	\$750
Santa Creamer	\$2,200
Turtle Lidded Sugar	\$1,025
Corn Shakers	\$450

An example of the price difference and varying within a couple of year. Let's look at the Santa pieces, which is one of the most sought after R.B. items ... Not the rarest, but most collectors would like to have at least one in their collection. They came in four colors (that we know of) — white (the rarest), green, brown, and red.

In 2001, a green Santa lemonade sold for \$12,500. A red Santa lemonade sold for \$10,000. In 2002 was offered for \$7,500 (however, in 1996 a red Santa lemonade sold for \$7,500 at auction). You will see the prices soften depending on various auctions and E-bay listings.

(Continued on next page)

(Continued from page 5)

In 2002, the red Santa, red Water Pitcher sold for \$7,100 and a brown Santa Water Pitcher sold for \$5,100 at the Clum Auction. Still good prices no matter how you look at it!!

It appears that the R.B. market (as others) reflects the sign of the times.

The Royal Bayreuth Club membership remains very stable with over 20 new family memberships last year. Besides that, we have a good time visiting with our collector friends once a year (or more) at our Conventions. The 2003 Convention will be held at the Collins Plaza Hotel in Cedar Rapids, Iowa on September 25 through 27, 2003.

In summary, though some of the common items in all categories, in all antiques, seem to have been slow in sales, the rarer pieces still create good prices. Most of us would not call a recent E-bay sales of Royal Bayreuth to be "in decline" as a pair of R.B. Black and Tan riding boots sold for \$1,302.00.

If you think prices are low now, it looks like that is the time to buy and get some bargains!!!

We invite you to join the Royal Bayreuth Club and enjoy the fellowship we share with our members. Attend the yearly conventions. Receive a newsletter (in color) four times a year, with informative articles and the members' in-put.

For information on joining, please contact the RBCC Secretary, Mary McCaslin, 6887 Black Oak Ct. E., Avon, Indiana 46123. Phone: 317-272-7776 or e-mail maryjack@indy.rr.com

Thanks for your interest!
Mary McCaslin



Where To Sell Our Antiques

Submitted by Bob McCaslin

Mary and I look back over 40 years of collecting various types of antiques as members of two national carnival glass clubs, as members of The International R.S. Prussia Club, and as members of The Royal Bayreuth Collectors Club. Being in the "over 70" group of antiquers, our needs are changing. We are now searching for the best method of selling the fruits of 40 plus years of collecting. Hoping to keep the memories of all the happenings of our many years of conventions with fellow collectors. It's been an interesting search which has filled our lives with many friends, which allow us to share the knowledge acquired by authorities in our fields of collecting interests. Thinking many of the collectors of our generation are facing a similar problem — Where will we sell our antiques??

If you inherited 15 to 20 pieces of Art Glass, Cut Glass or valuable porcelain, you do not face a similar circumstance to the pack-rat whose house is full from basement to attic. Different situations call for different solutions, so deciding the best option will be your personal choice. Here are some tips.

A. Check your options. Find the best method to meet your needs. How important is getting top dollar, or are you more interested in just getting the stuff for sale out of the house? How much are you willing to pay someone to sell your things? Dealers need 40% to 50% room in buying and selling antiques. Also, auctioneers will charge 15% to

20% if you should you decide to go the auction route. Maybe the antique mall route would meet your needs. This includes booth rental plus a percentage of your sales (5% to 10%)

B. Determine your selling price from price guides giving you a general range. Also noted local authorities might be hired to give you written estimates. These are usually fairly safe as to an average market price. Any way you will probably find some expense connected with whichever route you choose to dispose of your treasures.

C. Live with the results of your best efforts. Don't be in a great rush and should you receive less than you hoped for your collection be content with the fact that you have tried your best. Right now the overall market is rather soft.

D. After you have looked at your options I urge you to consider your R.B.C.C. Auction. In 2000, in 2001, in 2002, and in 2003 I look with pride at all the members who have participated in bringing our members the very best auction possible. There has been no underhandedness in any of these auctions. All items have been checked by three to four members. No one piece has been returned because of uncalled damage. Quite a fine testimony to the overall dedication of our auction committee members. A warm thank you for your boost to our Club.

Best of Luck,
Bob

Cedar Rapids Annual Antique Show

Editor's Note: I am always telling members, "if you get out to any shows or sales, please send us a report." Well, John and I went to the Cedar Rapids Antique Show on April 6th and I was able to snap a few photos and jot down some of the prices. I might mention that if you get out to the shows and want to take photos, before you shoot. . .ask the dealer and tell them why you are taking the picture. Some dealers get a little irate if you don't ask, as we found out. Once they know, they are happy to oblige.



Small Bird \$165 Large Bird \$895 Poodle \$275



Lobster \$1050



\$145



\$290



Plate \$1200 Vase \$225



Orange \$1495



Tapestry Basket \$465



Fat Man \$2400



No Price Available



Sunbonnet Babies \$225



Ibex \$795

Hawk \$225



\$225



Seahorse \$575

Seal \$695



Chocolate Pot \$460

2003 Convention RBCC Agenda

Cedar Rapids, Iowa

September 23, 24, 25, 26 & 27

Tuesday and Wednesday, Sept. 23 and 24- - - - - **EARLY ARRIVALS....**

September 24 through 26- - - - - **AUCTION CHECK-IN....**

THURSDAY - September 25

9:00 a.m. thru Sept. 27 - 11:30 a.m. - Hospitality Room

2:00 to 4:00 p.m. - RBCC Annual Board Meeting

8:00 to 9:30 p.m. - Ice Cream Social

FRIDAY - September 26

9:00 to 11:00 a.m. - Welcome Meeting

11:00 a.m.-1:00 p.m. - Lunch in Hospitality Room

1:15 to 2:30 p.m. - PROGRAM (Becky Conrad)

2:30 to 3:00 p.m. - Move Auction Items

3:00 to 6:00 p.m. - Auction Viewing

7:00 to 11:00 p.m. - Club Auction

SATURDAY - September 27

9:00 to 11:00 a.m. - Annual Business Meeting:
Reports, Club Election, General Business

11:15 a.m. to 1:00 p.m. - Lunch in Hospitality Room

1:15 to 2:30 p.m. - PROGRAM (Judy White)

3:00 to 5:00 p.m. - RBCC Board Meeting

3:00 to 5:30 p.m. - Room to Room Visitation

7:00 to 9:00 p.m. - Banquet and Entertainment